

# PROVIDE PATIENT-SPECIFIC PRESCRIPTION BENEFIT INFORMATION AT THE POINT OF CARE

---

REAL-TIME PRESCRIPTION BENEFIT

# INTRODUCTION

## Real Time Prescription Benefit:

- Delivers patient-specific drug benefit and cost information to the e-prescribing workflow
- Provides up-to-date patient-specific data into a provider's current workflow
- Prescribers and patients now have greater visibility into how prescriptions align with their benefits
- This cost transparency tool positively impacts medication adherence

# THE COST BURDEN ON PATIENTS IMPACTS HEALTH CARE DECISIONS

**10%**

OF PEOPLE WHO ABANDON MEDICATION  
DO SO BECAUSE OF COST<sup>1</sup>

**97%**

OF PHYSICIANS BELIEVE  
THAT IT'S IMPORTANT  
TO HAVE COST-  
EFFECTIVE MEDICATION  
ALTERNATIVES AT  
THE POINT OF  
PRESCRIBING<sup>3</sup>

MEDICATION NON-ADHERENCE COSTS

UP TO **\$300 BILLION ANNUALLY**<sup>2</sup>

# HELP PRESCRIBERS CHOOSE THE BEST MEDICATIONS FOR PATIENTS, THE FIRST TIME

---

## What is presented with Real-Time Prescription Benefit?

### COVERAGE ALERTS

Age and quantity limits, prior authorization and step therapy

### CHANNEL OPTIONS

Retail, mail order and specialty

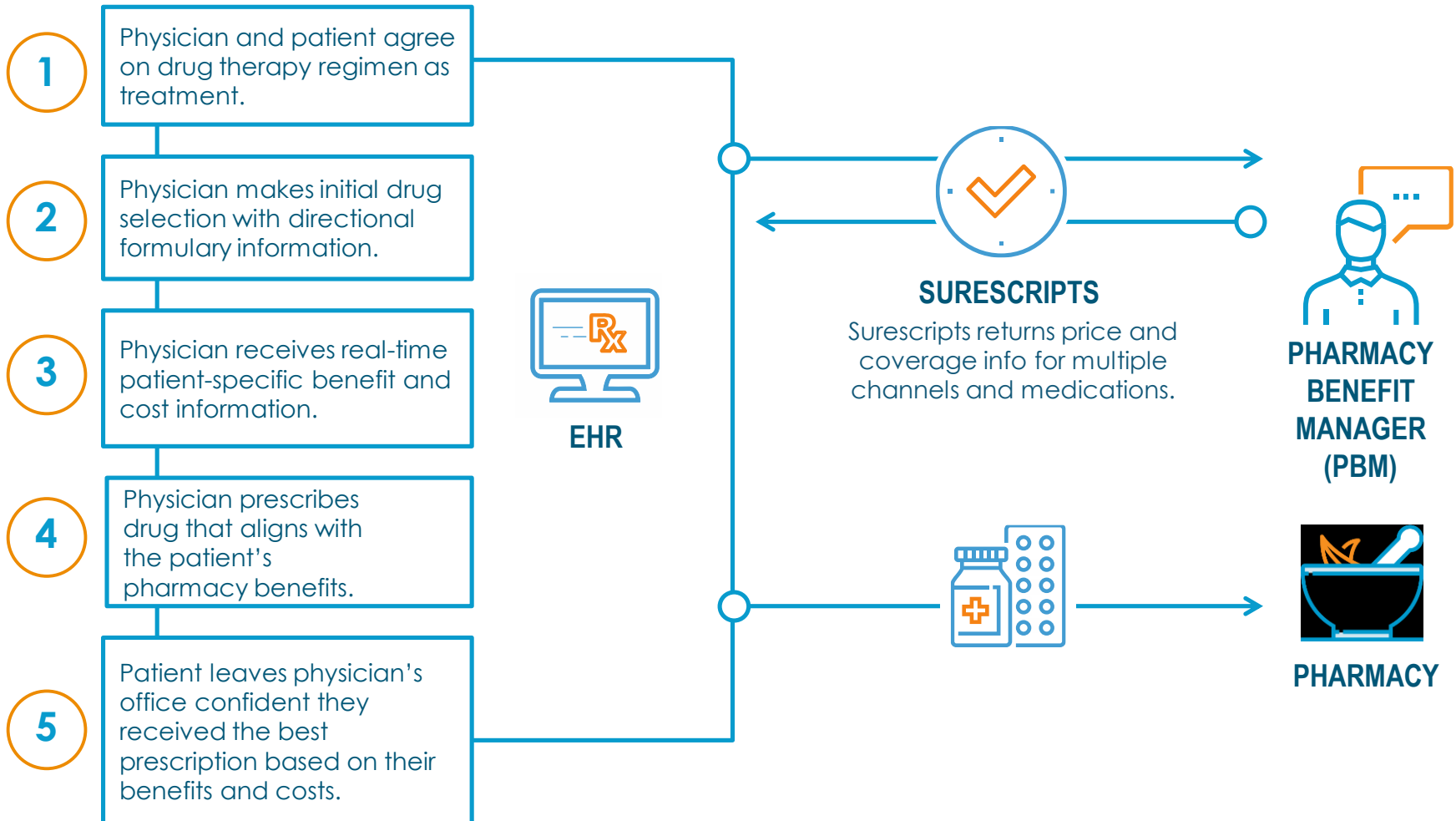
### MEMBER PAY DETAILS

Out-of-pocket, deductible

### ALTERNATIVE DRUGS

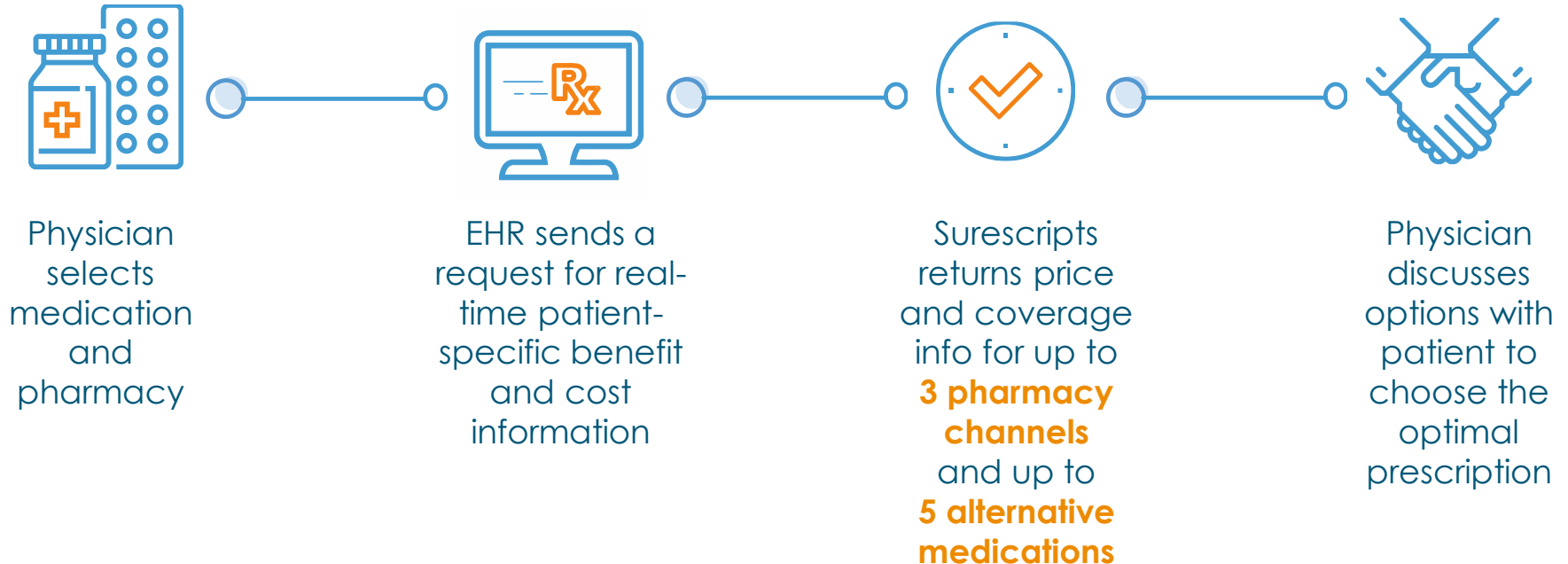
Preferred formulary/lower cost options

# HOW REAL-TIME PRESCRIPTION BENEFIT WORKS



# HOW IT WORKS

**Real-Time Prescription Benefit** delivers actionable patient intelligence through a simple process within the EHR workflow.



# REAL-TIME PRESCRIPTION BENEFIT DETAILED WORKFLOW

---

# STEP 1:

---

Physician and patient agree on drug therapy regimen as treatment.



# STEP 2:

The screenshot displays a medical software interface with a dark grey border. At the top, there are four tabs: 'Drug Search' (highlighted in blue), 'Favorites', 'Current Meds', and 'Therapeutic'. Below the tabs, on the left, is a 'Drug:' search bar containing 'Prometrium'. A dropdown menu is open, showing three options: 'Prometrium 250 MG Tablet (On Formulary, Not)', 'Progesterone 250 MG Tablet (On Formulary, Pref. Le', and 'Aygestin 250 MG Tablet (On Formulary, Pref. Level 1'. Below the dropdown, there are input fields for 'SIG:' (containing 'Take 1 tablet by mouth once a day'), 'Qty:' (containing '30'), 'Unit:' (containing 'Tablet'), 'Refills:' (containing '3'), and 'Days:' (containing '30'). A blue arrow points from a text box at the bottom left to the 'Qty:' field. To the right of the search bar is a patient information section for 'Jane Doe', including her DOB (4/1/1966), Insurance (ABC Health Plan), and Alerts (none). Below this is an 'Order Summary (1)' section showing 'Amitriptyline/Chlordiazepoxide 25-'. To the right of the order summary are three green buttons: 'Prior Authorizations (3)', 'Medication Adherence', and 'Specialty Enrollment'. A pharmacy dropdown menu is visible at the bottom right, showing 'ABC Ph'. An orange arrow points from a text box at the bottom right to the 'Add Medication' button.

Drug Search Favorites Current Meds Therapeutic

Drug: Q Prometrium

Prometrium 250 MG Tablet (On Formulary, Not  
Progesterone 250 MG Tablet (On Formulary, Pref. Le  
Aygestin 250 MG Tablet (On Formulary, Pref. Level 1

SIG: Take 1 tablet by mouth once a day

Qty: 30 Unit: Tablet

Refills: 3 Days: 30

Add Medication

Jane Doe

DOB: 4/1/1966  
Insurance: ABC Health Plan  
Alerts: (none)

Patient Information  
Encounter Detail  
Notes

Order Summary (1)  
Amitriptyline/Chlordiazepoxide 25-

Prior Authorizations (3)  
Medication Adherence  
Specialty Enrollment

Pharmacy: ABC Ph

Once drug is selected, a Real-Time Prescription Benefit request is run to provide patient-specific pricing information.

Prescriber enters script detail per their normal workflow.

# STEP 3:

The screenshot displays a medical software interface for a patient named Jane Doe. The interface includes a top navigation bar with tabs for Drug Search, Favorites, Current Meds, and Therapeutic. The main area is divided into several sections:

- Patient Information:** Jane Doe, DOB: 4/1/1966, Insurance: ABC Health Plan, Alerts: (none). Buttons for Patient Information, Encounter Detail, and Notes are visible.
- Drug Search:** A search bar contains "Prometrium". A dropdown list shows results: Prometrium 250 MG Tablet (On Formulary, Not), Progesterone 250 MG Tablet (On Formulary, Pref. Le), and Aygestin 250 MG Tablet (On Formulary, Pref. Level 1).
- Medication Details:**
  - SIG:** Take 1 tablet by mouth once a day
  - Qty:** 30, **Unit:** Tablet
  - Refills:** 3, **Days:** 30
  - Buttons: Clear, Add Medication
- Order Summary (1):**
  - Amitriptyline/Chlordiazepoxide 25-
  - Prometrium 250 MG Tablet, Qty: 30
- Pharmacy:** ABC Pharmacy, 123 Main Street (555) 555-5555
- Buttons:** Prior Authorizations (3), Medication Adherence, Specialty Enrollment, Submit to Pharmacy
- Table:**

Alert	Drug Type	Drug	Retail (30 Day Supply) ABC Pharmacy	Retail (90 Day Supply) ABC Pharmacy	Mail-Order (90 Day Supply) ABC Pharmacy
PA	MedReq	Prometrium 250 MG Tablet	<input checked="" type="checkbox"/> \$133.28	<input type="checkbox"/> \$388.75	<input type="checkbox"/> \$361.75
	Alternative	Progesterone 250 MG Tablet	<input type="checkbox"/> \$5.00		\$15.00
	Alternative	Aygestin 250 MG Tablet	<input type="checkbox"/> \$10.00		\$25.00
			\$7.00		\$15.00

A tooltip titled "Estimated Patient Pay" is displayed over the table, showing the following information:

- OOP Applied Amount: \$133.28
- OOP Remaining Amount: \$3,490.00
- Deductible Applied Amount: \$0.00
- Deductible Remaining Amount: \$1,300

Detailed patient-specific information is available through a hover or click to provide cost transparency and detail for patient discussion.

# STEP 4:

**Drug Search** | Favorites | Current Meds | Therapeutic

**Drug:**

- Prometrium 250 MG Tablet (On Formulary, Not)
- Progesterone 250 MG Tablet (On Formulary, Pref. Le
- Aygestin 250 MG Tablet (On Formulary, Pref. Level 1)

**SIG:**

**Qty:**  **Units:**

**Refills:**  **Days:**

**Patient Information**

**Jane Doe**

DOB: 4/1/1966  
Insurance: ABC Health Plan  
Alerts: (none)

**Order Summary (1)**

- Amitriptyline/Chlordiazepoxide 25
- Progesterone 250 MG Tablet: Qty 9

**Prior Authorizations (3)**

**Medication Adherence**

**Specialty Enrollment**

**Pharmacy:**

Alert	Drug Type	Drug	Retail (30 Day Supply) ABC Pharmacy	Retail (90 Day Supply) ABC Pharmacy	Mail-Order (90 Day Supply) XYZ Pharmacy
PA	MedReq	Prometrium 250 MG Tablet	<input type="checkbox"/> \$133.28	<input type="checkbox"/> \$388.75	<input type="checkbox"/> \$361.75
	Alternative	Progesterone 250 MG Tablet	<input type="checkbox"/> \$5.00	<input checked="" type="checkbox"/> \$15.00	<input type="checkbox"/> \$15.00
	Alternative	Aygestin 250 MG Tablet	<input type="checkbox"/> \$10.00	<input type="checkbox"/> \$30.00	<input type="checkbox"/> \$25.00
	Alternative	Aygestin 500 MG Tablet	<input type="checkbox"/> \$7.00	<input type="checkbox"/> \$15.00	<input type="checkbox"/> \$15.00

If/when a preferred alternative drug is selected, a NewRx message can be generated for the preferred drug.

# STEP 5:

---

**Patient leaves physician's office  
confident they received the  
optimal prescription based on  
their benefits.**



# HOW TO TALK ABOUT PRICING DATA

---

- Some of my patients have a hard time paying for all of their medications. Has the cost of your prescriptions been an issue?
- I am not seeing the response I would have expected from your medication. One thing that gets in the way for some of my patients is the cost—they might skip doses to make a prescription last longer, for instance. Would it be helpful if we tried to find a less expensive alternative?
- I know we've talked about using [drug name] to treat your [condition]. However, I think there might be some alternatives that would work well for you and cost less. I have a new solution that can show us that information. Let's review our options.
- I have this new system that allows me to check your insurance plan for alternative medications that may save you some money and work just as well. Let's take a look at the information together.
- I have a medication in mind, but before I prescribe it, I am going to check your insurance plan to check your out-of-pocket cost and see if there are any alternatives that would cost less and be just as effective. This takes a couple seconds, so we can review it together.

# VALUE TO EHR



## KEEPS USERS INSIDE EXISTING WORKFLOW

- Delivers information when it's needed
- Clear and concise benefits data



## SHOWS PATIENT BENEFIT INFO AT THE POINT OF CARE

- Several viable prescription options
- Reliable information directly from the PBM



## IMPROVES PATIENT AND PRESCRIBER SATISFACTION

- No surprises at the pharmacy
- Reduces costs
- Saves time

# VALUE TO PHYSICIAN AND HEALTH SYSTEM



## SHOWS PATIENT BENEFIT INFO AT THE POINT OF CARE

- Reliable info pulled directly from the PBM
- Several viable prescription options
- Integrates into existing EHR workflow



## IMPROVES PHYSICIAN PRODUCTIVITY

- Delivers information when it's needed
- Clear and concise benefits data
- Reduces costs and increases efficiencies



## INCREASES PATIENT AND PRESCRIBER SATISFACTION

- Increases medication adherence
- No surprises at the pharmacy
- Reduces pharmacy callbacks



surescripts®