

**October 2014**

Reston, VA

**New Listings****144**

↔ 0.0%

from Sep 2014:  
**144**

↑ 35.8%

from Oct 2013:  
**106**

| YTD | 2014         | 2013         | +/-   |
|-----|--------------|--------------|-------|
|     | <b>1,447</b> | <b>1,296</b> | 11.7% |

5-year Oct average: **104****New Pendings****79**

↑ 8.2%

from Sep 2014:  
**73**

↑ 5.3%

from Oct 2013:  
**75**

| YTD | 2014       | 2013         | +/-    |
|-----|------------|--------------|--------|
|     | <b>964</b> | <b>1,118</b> | -13.8% |

5-year Oct average: **82****Closed Sales****80**

↑ 23.1%

from Sep 2014:  
**65**

↑ 9.6%

from Oct 2013:  
**73**

| YTD | 2014       | 2013       | +/-    |
|-----|------------|------------|--------|
|     | <b>868</b> | <b>998</b> | -13.0% |

5-year Oct average: **75****Median Sold Price****\$433,750**

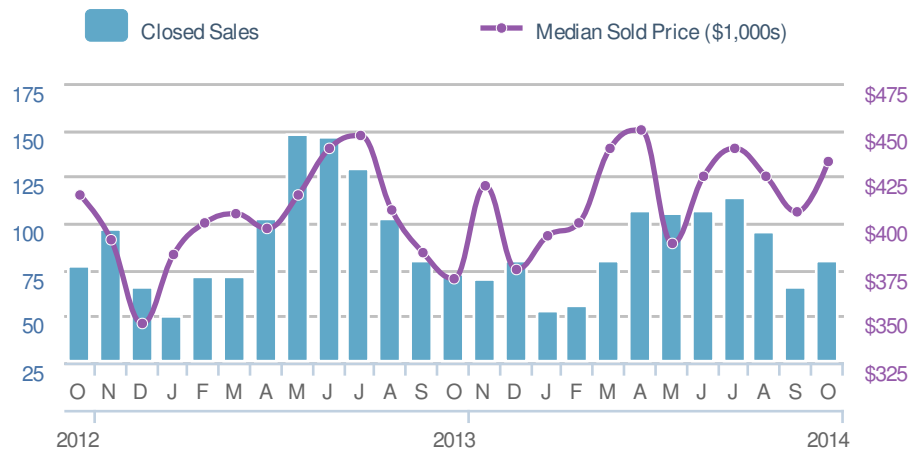
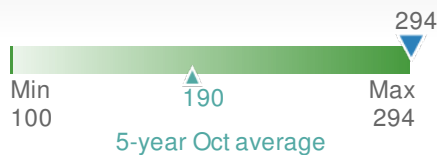
↑ 6.8%

from Sep 2014:  
**\$406,000**

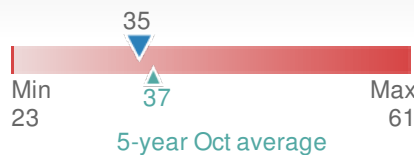
↑ 17.1%

from Oct 2013:  
**\$370,500**

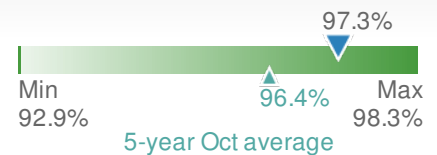
| YTD | 2014             | 2013             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$423,000</b> | <b>\$407,000</b> | 3.9% |

5-year Oct average: **\$385,584****Active Listings****294**

| Sep 2014   | Oct 2013   |
|------------|------------|
| <b>296</b> | <b>157</b> |

**Avg DOM****35**

| Sep 2014  | Oct 2013  | YTD       |
|-----------|-----------|-----------|
| <b>35</b> | <b>23</b> | <b>31</b> |

**Avg Sold to OLP Ratio****97.3%**

| Sep 2014     | Oct 2013     | YTD          |
|--------------|--------------|--------------|
| <b>96.4%</b> | <b>98.0%</b> | <b>97.4%</b> |