Self Publishing Launch Plan Checklist



A guide to marketing your self-published book.

6-12 Months Pre-Launch	
It may seem early but now is the time to start thinking about selling your book	<i>c!</i>
Create a reader profile	
Create a lead magnet with data capture form	
Use your lead magnet to grow you email list	
Increase your social media following	

3-6 Months Pre-Launch	
Take your audience on the writing journey with you	
Email and post some images of you writing #authorlife	
Poll of different ideas you have for your title	
Post/email small snippets or quotes from your book	
Workout your multi-buy bonus'	
Research influences the cover your subject area	
Research blogger that cover your subject area	

1-3 Months Pre-Launch	
Start pitching yourself as an expert on the topics included in your book.	
Brainstorm keywords for your book	
Run some ad's based on the keywords to see what works best*	
Reach out to bloggers and get guest blog spots	
Media and PR research and write press releases	
Run a book cover poll	

2-4 Weeks Pre-Launch	
Start talking about the book EVERYWHERE you can.	
Create a 'waitlist' or 'reminder' sign up page	
Reach out to your network - get on podcasts and FB lives	
Change all your social media banners to show the book and launch date	
Email your list with info on the book and launch date	
Do a reveal of your proof copy	
Start leaking some snippets of content (social media and email)	
Create your Amazon Author Profile	
Use findings above* to create your Amazon keywords and book description	
Work out your Amazon categories	
Send press releases	

Launch Week	
This is the time to create a real buzz around your book.	
Email your list with info on the book, launch date and multi-buy bonus'	
Countdown to launch day on all social media platforms	
Send books to advanced readers (ready for them to leave a review on launch day)	
Amazon listing created and checked	
Send copies of your book to bloggers, influencers, and journalists	

Launch Day	
It's here, let see those sales!	
Email out to your list (now available to buy) and multi-buy bonus'	
Email to all on the reminder list (now available to buy) and multi-buy bonus'	
Update social media banners (now available to buy)	
Advanced readers to leave reviewers on Amazon	

Post Launch (ongoing)	
The marketing does not stop when your book is launched, you need to keep goin	ng.
Post/email successes (now sold 500 copies etc)	
Social media giveaways	
Create special bonus content	
Run promotions around 'special' occasions	
Find forums where you can pitch yourself as an expert 'Author of'	
Continue with PR for press coverage	

