

Top 1994 Fleet Dealers Saluted at AFLA Convention

The top three fleet dealers by franchise, based on total fleet sales in calendar year 1994, were honored by Automotive Fleet magazine at the Automotive Fleet & Leasing Association's annual convention in Orlando, FL.



1. BUICK: (l to r) Manuel Escoto, first-place winner from Prospect Motors in Jackson, CA; George Benjamin, fleet liaison for Buick; and third-place winner Phil Davis from Polkowitz Motors in Perth Amboy, NJ.

2. CADILLAC: (l to r) Third-place winner Manuel Escoto of Prospect Motors in Jackson, CA; Vic Poleni, fleet and limousine manager for Cadillac; Second-place winner Phil Davis from Polkowitz Motors in Perth Amboy, NJ; and Jack Evans, first-place winner from Bayview Cadillac in Ft. Lauderdale, FL.



3. CHEVROLET: (l to r) Manuel Escoto, third-place winner from Prospect Motors in Jackson, CA; Jed Ellis, assistant manager of operations and training for Chevrolet; and Jack Evans, first-place winner from Ed Morse Chevrolet in Lauderdale, FL.

4. CHRYSLER: (l to r) Manuel Escoto, first-place winner from Amador Motors in Sutter Creek, CA; and John MacDonald, general manager for Chrysler Corp. Fleet Operations.

5. FORD DIVISION: (l to r) Second-place winner Robert Karlin of Santa Monica Ford in Santa Monica, CA; Don Kaegi, fleet sales manager for Ford Division General Fleet Office; and first-place winner Jim Hoffer from Jordan Ford in Mishawaka, IN.



6. GMC TRUCK: (l to r) Jim Walenczak, fleet administration manager for GMC Truck Division; first-place winner Rick Cusick of Fountain GMC Trucks in Orlando, FL; Bob Hatcher, second-place winner from GMC-White GMC Truck Center in Chicago, IL; and Emma Fountain, light truck promotion manager for the Southeast zone for GMC Truck. →

■ RECOGNITION



7. LINCOLN-MERCURY: (l to r) Jim Hoffer of Jordan Lincoln-Mercury in Elkhart, IN, accepting for first-place winner Peggy Tuttle; George Zigas, national account manager for Lincoln-Mercury; and Ted Daniel, second-place winner from Island Lincoln-Mercury in Merritt Island, FL.

8. MAZDA: (l to r) Ed McCann of Pacifico Mazda in Philadelphia, PA, accepting for Joe David, third-place winner; Mike Ray, national fleet sales manager for Mazda; and Diana Reed second-place winner from Kenny Kent Mazda in Evansville, IN.



9. MITSUBISHI: (l to r) Ed Bobit, editor and publisher of Automotive Fleet magazine; and first-place winner Diana Reed from Kenny Kent Automotive Network in Evansville, IN.

10. NISSAN: (l to r) Jim King, manager—fleet accounts—East for Nissan; Terrence Dempsey, manager—fleet accounts—West for Nissan; first-place winner Courtney Williamson from Kissimmee Nissan in Kissimmee, FL; Christine Cotter, second-place winner from Tamaroff Nissan in Southfield, MI; and John Lohin, manager, fleet sales for Nissan.



11. OLDSMOBILE: (l to r) Jack Griffin, Oldsmobile's manager, national fleet sales; first-place winner Rick Cusick of Fountain Oldsmobile-GMC Truck in Orlando, FL; Manuel Escoto, second-place winner from Prospect Motors in Jackson, CA; and Ken Judd, manager, car distribution for Oldsmobile.



12. PONTIAC: (l to r) First-place winner Manuel Escoto from Prospect Motors in Jackson, CA; and Ned MacDonald, manager, fleet sales for Pontiac.

13. TOYOTA: (l to r) J.D. McArthur, fleet manager for Gulf States Toyota; Ernest Bastien, national fleet sales manager for Toyota Motor Sales—USA; first-place winner Darrell Brooks from Sterling McCall in Houston, TX; Jack Evans, third-place winner from Delray Toyota in Delray Beach, FL; Tom Martin second-place winner from Kendall Toyota in Miami, FL; Mike Rocco, corporate fleet manager for Toyota Motor Sales — USA; and Ken McCoy, VP fleet operations for Southeast Toyota. AP